

CENTRAL NEW YORK COMMUNITY FOUNDATION 2018 ANNUAL REPORT

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Our Mission Back Cover

the **Pover** of many

We can fuel positive change by combining the passion, resources, time, talent and hard work of thousands of people like you.

Each year, more and more generous people join us in our work. With every person who collaborates or contributes, we realize the benefits of our collective power. We grow stronger as a community and we see positive change. With the power of many, Central New York improves for future generations.



Confirmed in Compliance with National Standards by the Community Foundations National Standards Board J. Andrew Breuer, Chair, and Peter A. Dunn, President & CEO, stand on the balcony of the CNY Philanthropy Center at 431 East Fayette Street.



ear friends,

There is power in numbers. And this year's numbers tell a story of longevity, growth and impact: the Community Foundation turned 90, our building turned 100, we received more than \$45 million in new contributions, our asset level reached an all-time high and we invested a record \$19 million back into the community in the form of grants and support for our core initiatives.

Of course, these figures are only part of the equation. Behind each of these gifts and grants are people. People who support our mission to create a thriving Central New York with opportunity for everyone. People who understand the power of place.

There is power in numbers, and our ability to strengthen the region is endowed and empowered by each and every person who joins us in our work. Each year, our donors and community partners leverage their energy and passion to remind us that "one plus one equals more than two." As more people combine their time, talent and personal wealth to invest in our community's shared future, we see that our collective efforts enable exponential growth in impact.

Within these pages are stories that illustrate the amplifying effect of collaborative giving. Each person who supports our work has their own unique connection to specific causes that they care about. When we work together, we have the power to link students of all ages with literacy and learning opportunities, to feed our hungry neighbors and empower our newest neighbors, to break down gender and cultural barriers, to advance the fight against poverty, to protect our green spaces and to look out for our furry friends. We have the power to inspire generosity, bestow understanding, create opportunities, endow progress and ensure that future generations of Central New Yorkers will inherit a hopeful, prosperous region.

This year's annual report celebrates what is written in the Community Foundation's collaborative DNA: we are a union of gifts great and small, a confluence of caring individuals and charitable resources, a collection of legacies, and a coalition of philanthropic partnerships. When two or more forces are united, the whole is greater than the sum of its parts. Such is the power of many. Such is our power, together.

Thank you for empowering us throughout this historically successful year.

J. Andrew Breuer Chair Board of Directors

year in review



90th Anniversary Celebrated

This year we celebrated our 90-year history of supporting the health, happiness and prosperity of local residents, creating opportunities for everyone and amplifying all this region has to offer.

Prominent Doctor Gave Big to Local Charity

Dr. William Clark, a prominent surgeon best known for founding the Clark Burn Center at Upstate University Hospital, left a \$1.35 million gift through his estate to two funds that will forever support a variety of local causes.



Community Asset Growth Achieved

We received more than \$45 million in new contributions during the fiscal year. This includes \$20 million received from the Upstate Revitalization Initiative for the NYS Syracuse Promise Scholarship Fund. These funds helped us achieve the highest total asset level in our history — more than \$272 million.

Cortland Grants Awarded

A collaboration between Cortland-area donors and an existing Community Foundation fund, the *Fenstermacher Fund*, led to the pilot *Cortland Bright Ideas* program. Nine nonprofit organizations each received a \$5,000 grant to enhance a program that will help them better serve Cortland County residents.

Artist Left Estate to Fund Art Park



Dorothy Riester named the *Robert & Dorothy Riester Fund for Stone Quarry Hill Art Park Preservation* the recipient of more than \$1.6 million from her estate to preserve the local public art space that she considered her brightest accomplishment.



Philanthropy Center Building Turned 100

We celebrated the 100th birthday of our building, which started as the University Club in 1917. Now, this repurposed landmark is a space for endless collaboration toward a common goal — to help Central New York and its residents succeed and thrive.



charitySTRONG.

charitySTRONG Introduced to Syracuse

We partnered with *charitySTRONG* to connect talented individuals who want to help their communities by serving on nonprofit boards. Users of charitystrong.org gain free access to board governance training and a board candidate matching program.

Strategic Plan Rolled Out

We introduced our Strategic Framework for the next five years. The plan will help us rise to the challenge of being a valuable choice for local donors, an impactful force for good and a financially sound, sustainable resource to serve Central New York.



Largest Arts & Culture Grant Awarded

Our single largest grant to an arts & cultural organization was awarded to Everson Museum of Art. This \$150,000 in funding was used to make building repairs to prevent water damage to valuable collections and artwork in storage.

Partnership Highlights Poverty Efforts

In partnership with WAER's *City Limits: A Poverty Project,* we sponsored the subseries *On the Front Lines* to highlight the people, organizations and coalitions working hard every day to help our residents break the cycle of poverty. If you missed this groundbreaking programming, you can check it out at citylimitsproject.org.

LeadUp CNY Kick Off

LeadUp CNY was launched to offer nonprofit mid-level staff the opportunity to enhance their leadership skills in preparation for future responsibilities as they move up in their organizations.

Grants Awarded to Measure Poverty Program Effectiveness

We awarded \$170,000 in grants to help charities serving residents living in poverty to use data to measure, evaluate and communicate the effectiveness of their programs.

of opportunity

ROMAND

NaDonte Jones is the first and only African-American master plumber in Syracuse.



Never judge a book by its cover. That's just one lesson Rickey Brown has learned over time, especially as it pertains to his friend, NaDonte Jones.

Jones reflects on the challenging path that led him to where he is now as the owner of NJ Jones Plumbing, LLC. More than 20 years ago, a parole violation landed him in the Jamesville Correctional Facility — an experience that inspired him to rethink his choices.

"I would definitely consider that experience a turning point in my life," said Jones. "I knew I needed a change."

It was during his incarceration that he gained the opportunity to earn his GED. He took a building trade maintenance class with BOCES and started a career in plumbing upon his release.

As the first and only African-American master plumber in Syracuse, Jones was already making history. Now, he is helping pave the way for others by hosting a New York State Department of Labor certified apprentice program. His apprentices become certified plumbers in New York, adding to the diversity of the tradespeople in our community.

Jones credits his relationship with Brown, executive director of the Upstate Minority Economic Alliance (UMEA), with helping him launch his business and establish his apprenticeship program.

UMEA is a minority chamber of commerce established in 2015 and formed in partnership with CenterState CEO. It is the first of its kind in Central New York history and represents businesses in 16 counties. It is growing fast, gaining 135 new members in just the past year. Its mission is to harness the economic power of its members by serving as a clearinghouse of information and networking for the region's minority-owned businesses and minority professionals.

"UMEA advocates to get us the work that we need to prosper and helps make us aware of our rights and opportunities as minority business enterprises," said Jones.

The Community Foundation awarded two grants to help this start-up grow over time.

"The impact of the Community Foundation's grants is almost incalculable," said Brown. "It has allowed us to pursue, with vigor, several fiscal goals for our clients, including securing funding from the regional economic development council and expanding opportunities for our mid-sized firms."

Jones' success is a reminder that with the proper support, the future can be bright for minority business owners.

"Business can be scary," said Jones. "It helps to have someone to say, 'Go ahead, jump in. No, I'm not going to catch you; I'm going to jump with you.""



25 years of The Leadership Classroom

his year, *The Leadership Classroom* (*TLC*), the Community Foundation's longest running program, is celebrating 25 years as the go-to professional and organizational development resource for grassroots organizations in Central New York.

TLC was initially launched as the Neighborhood Leadership Program. Since then, the program has taught hands-on skills to grassroots organizations working to improve the quality of life in their neighborhoods. Eight monthly interactive training sessions cover topics such as how to lead productive meetings and projects, gather community support and use available community resources to build strong partnerships.

In its 25 year history, 436 individuals have graduated from the program and more than \$280,000 in small grants have been awarded toward the graduates' community projects.

Equipped with the necessary tools and knowledge, these organizations are able to take their work to the next level, including seeking additional grants from the Community Foundation and other funders.

TLC is the water that has helped many new seed organizations grow. On the list of graduates from the past 25 years are many groups that are still doing great work. The Community Foundation looks forward to carrying this tradition on for many more years of community change.

power of leadership

Khadijo Abdulkadir (third from left) works with a group of young women from New American Women's Empowerment.

Khadijo Abdulkadir was 15 years old when she entered the United States as a Somalian refugee. Suddenly tasked with navigating the systems of a brand new country on her own, Abdulkadir looked to community organizations such as the Northside Learning Center and Hopeprint to help her settle and assimilate to a new language, customs and culture. That experience would later inspire the creation of her own support network for the many young girls that come after her.

"I want to make sure that those who are going down the same path that I traveled do not have to go through it alone," she said.

Abdulkadir launched New American Women's Empowerment (NAWE) to instill confidence and strength in refugee girls and teach them the tools to overcome gender boundaries. Many of the girls, Abdulkadir notes, are vulnerable and do not speak English. It is often difficult for their parents to be of assistance to them because they face their own similar struggles acclimating.



"We serve as role models for these girls," said Abdulkadir. "They look up to us because they know that we have gone through the same pressures, cultural strife and break in traditional norms."

Although NAWE's outreach is dedicated largely to the younger generation, it also carves out one day a month to talk with adults in the refugee community. These gatherings provide an open forum for women to discuss women's health and a variety of other issues that may seem too taboo in their culture to talk about out loud.

"We encourage each other," said Abdulkadir. "The more support these women have, the more they will be able to deal with issues as they arise."

In May, leaders of NAWE found themselves in front of their peers, the sound of camera and phone clicks documenting their graduation from The Leadership Classroom (TLC). Surrounded by her team members, Abdulkadir thought of how far the group has come and how TLC has contributed to the process.

"This class has allowed us to grow in a way we never thought possible," said Abdulkadir. "We are a passionate organization that wants to do something and now, because of TLC, we know the path to take."

Abdulkadir credits TLC with giving NAWE the extra push and boost of confidence its leaders needed to take their group to the next level.

"We gained tremendous knowledge on how to operate a nonprofit grassroots organization," she said. "Our teammates are now equipped with the knowledge and skills to do amazing things."



Children wait in line for a hearty meal at the Salvation Army of Cortland.

t's the calm before the storm at the Salvation Army of Cortland. The hallways are quiet now, but when the clock ticks closer to dinner time, the main dining room will be filled with boisterous children with eager stomachs. At the heart of the organization is the kitchen at its South Main Street location.

"We are all about serving the community," said Salvation Army Lieutenant Rebecca March. "Feeding people is central to what we do. We want to make sure they don't go hungry when they go home at night and that we are doing everything to help them."

In the city of Cortland, nearly 24 percent of residents live below the poverty line. The majority of those are considered food insecure — meaning that they lack access to enough nutritionally balanced food sources to maintain a healthy lifestyle. This past spring, the Salvation Army was one of nine nonprofits to receive \$5,000 through the Community Foundation's *Cortland County Bright Ideas* pilot program. The grant will be used to purchase a commercial stove with a standard oven and stainless steel sink as part of its kitchen renovation.

"We've had our current stove for more than 10 years," said March. "It's seen its share of use and is no longer functioning at full capacity. The new stove is going to cut down preparation time."

As the children file in, March begins to guide each child to an empty seat and helps them bring out the coloring books, colored pencils and board games. Moments later, she joins in on the fun and converses with them about their day until it's



time to eat their hearty meal of chicken nuggets, french fries, corn and fruit salad.

This evening is dedicated to the youth. Aside from providing a meal, the organization introduces them to activities that they may not be able to experience on a regular basis. Some sing, some dance, some blow off steam in the gym. It's all about encouraging the children to learn and try new things.

"There is a great need for these kinds of grants," March said. "For an organization like us that doesn't have a large source of income, they make a huge difference in our ability to help people. We are just so grateful that the Community Foundation chose our organization as one of the first *Bright Ideas* recipients. It will make a huge difference."



Cortland County Bright Ideas

ortland County Bright Ideas grants were awarded to nine nonprofit organizations in a pilot program launched this year. Each received a \$5,000 grant toward a program enhancement. The grants were awarded through The Fenstermacher Fund. Ted Fenstermacher was a prominent attorney who served as a chief prosecutor in the Nuremberg war crimes trials following World War II. When he passed away, a bequest established his fund to broadly support causes in Cortland County. It has helped address the general needs of the community for more than 15 years, most recently funding a popular lecture series.

Last year, a group of Cortland-area residents stepped up to amplify the grant money available from *The Fenstermacher Fund* with a supplemental \$35,000 to launch *Bright Ideas*. Cortland County organizations were invited to submit their best and brightest idea for enhancing their nonprofit programs. They were asked to explain how a grant would help the organization to better serve its community. Eight donors and community representatives met to evaluate the submissions based on community impact and sustainability.

The Community Foundation works to steward the wishes of our donors like Ted Fenstermacher, and to bring together people with common interests to make a bigger impact. The generosity of many caring people in the Cortland community is making a difference in the lives of their neighbors.





William & Mary **Thorpe**

he grant to ArtRage Gallery was awarded from the William & Mary L. Thorpe Charitable Fund.

Siblings William and Mary Thorpe were born in Herkimer and grew up on their family farm on a hill just west of the Village of Camillus. Soon after graduating from Camillus High School, Mary began a career that spanned nearly 50 years at Bristol Laboratories in Syracuse. The industry was dominated by men at the time, but Mary's strong independence and drive established her as a key purchasing agent for many decades. Mary passed away in 2010, leaving a legacy for charitable purposes.

Her estate was used to create a fund designed to improve the quality of life in Onondaga County. The fund's co-advisors opted to house it as a donor-advised fund at the Community Foundation rather than as a private foundation.

In keeping with Mary's desire to support the community, the advisors allocate money to a variety of organizations each year, helping to carry out the Thorpe family legacy. It is used to support programs that address education, medicine, social welfare, arts and music, historical preservation and more.

Although William and Mary are not here to see the difference their contribution is making, the fund will honor their dedication to the community for years to come and touch more lives than perhaps even they could have imagined. Visit page 27 to learn more about how to set up a legacy gift.

power of expression

Visitors take in and discuss the *Still the One* photography exhibition.

Ary Ann Zeppetello has been a frequent visitor to ArtRage, The Norton Putter Gallery for quite some time now. Her love and appreciation for the arts, coupled with over 70 years of social justice activism, has led her to feel right at home when she visits.

ArtRage was opened in 2008 to display visual art that promotes social awareness, supports social justice, challenges preconceptions and encourages cultural change.

Zeppetello began her journey in activism during the Civil Rights Movement when she was just 16 years old. Over the course of her life, she set out to serve as a voice for those who could not advocate for themselves. She later sat on the boards of directors of many organizations that advocated for social justice. Her lifetime of bold ideas eventually led to *Still the One: Douglas Lloyd Makes Portraits of Women Making Change the Old-fashioned Way*, a temporary exhibition at ArtRage.

"I had a number of women in mind when conceiving this exhibition," said Zeppetello. "During my time living in Syracuse, I've come to know



many women who are trailblazers in activism or firsts in their field of work and, of course, who speak out for injustices."

Still the One featured portraits of local female activists, all of whom were over 80 years old. More than 25 images were captured by photographer Douglas Lloyd. The stunning black and white photos each tell a different story of struggle and passion.

Whether it was in welding, education or literacy, each made a contribution in their chosen field, paving the way for the next generation of young women to follow in their footsteps.

"This was our largest opening reception," said Rose Viviano, director of the gallery. "Overall, it was the best, most wellattended exhibition we've ever had."

More than 300 patrons graced ArtRage's space for its opening reception, taking in stories of past and present. They were seen bouncing from one portrait to the next, chatting with others next to them about the crusaders featured.

A Community Foundation grant assisted with the cost of producing, framing and displaying the portraits. It also supported the production of a short video about the exhibition to forever document its message and impact.

"This is what the Community Foundation does," said Viviano. "They fund opportunities that create and celebrate community and history."

Zeppetello, Viviano and ArtRage community engagement organizer, Kimberley McCoy, are equally excited about the impact the exhibit will have on Central New York's next generation of women.

"While they appreciated being recognized, all of the subjects agreed that recognition wasn't the most important thing," said McCoy. "It was hearing young girls talk about these women, leaving an impression that will live beyond the time their images hung on these walls."

power of community

Children gather for story time at Earlville Free Library.

Library director Shari Taylor is gearing up for story time by placing laminated lily pads throughout the newly renovated child and teen space at Earlville Free Library. Today's story is all about frogs.

Taylor clearly has a passion for storytelling. Her voice adapts to the ebbs and flows of the storyline, putting gusto, when needed, into the frog noises. The young children listening are fully engaged in the story, and learning as they go.

The new area for young people is warm and inviting. Two cubbies with pillows make it a prime spot to relax. Children's books line the opposite wall and a jungle theme has taken on a life of its own with stuffed animals dangling freely from tree-like wall fixtures. The renovations were funded by a Community Foundation grant. Taylor stressed the need for a more defined children's area, noting antsy children made for chaotic story time. She also wanted to add a new section focused solely on teens.

"We wanted to create a space where teens would feel comfortable in the library," said Taylor. "Our hope is that they will also discover new books and technology while they're here to expand their learning."

For many, the library is a light of hope within a rural school district where nearly 50 percent of students and their families are considered economically disadvantaged.

"It's truly hard for people to live here and make a go of it," said Taylor. "That is one more reason the library is really important.



Here, the community members have access to technology that they might not be able to afford at home. They can come here and use our public computers or our Wi-Fi to do homework, apply for jobs or conduct business."

According to Taylor, the patrons love the fresh, up-to-date look. In the future, the library plans to incorporate more features that will entice teens to visit.

"I would really like to add some special touches that make the teens feel like the space is theirs," said Taylor. "We would love to implement teen programming, too, so that there are more things for them to do here."

The Earlville Free Library has been the hub of the community for more than 100 years. Over that time, the organization has been host to countless programs, including *Dolly Parton's Imagination Library, 1,000 Books before Kindergarten* and monthly do-it-yourself projects.

Taylor pauses as if to reflect and a smile appears on her face. "We just hope to continue all that we have been doing and grow," she said. "We want to be the go-to spot for the community into the foreseeable future."

power of giving

Mark and Karla Hall outside their home in Jamesville.



ark and Karla Hall's paths first crossed while attending Bradley University. Karla was born and raised in Chicago, while Mark hailed from Syracuse. When they married, they chose to return here to build their life together. Their common threads of love for family, devotion to faith and dedication to bettering their community overshadow the fact that they grew up many miles apart.

"One of the things that have been critical to us as we age is living by example," said Mark. "We believe that what we're given was given to us to bless upon other people."

The road to philanthropy, as Karla notes, came at different stages in their lives. For her, inviting people into her home and sharing what she had with others was central to her upbringing.

"We were taught to give," said Karla. "The more you give, the more you receive. I like to give and see people happy. That is rewarding in itself."

Karla explained that her mom was the third of 17 children while her father was one of 12; a variety of personalities and needs surrounded her on a daily basis. The family never lacked someone in need of care.

Mark watched his parents sacrifice for him and his siblings when they were growing up.

"My parents worked hard and never really had much," said Mark. "But, we didn't know that. We had clothes. We had food. Christmas was always flush with toys, and that's what was important to us as kids growing up. I always saw my mother and father being a part of their church, giving of themselves and the little resources they had."

The Halls have long been believers in the city of Syracuse and the potential the community has.

"It's really a beautiful city — we love it," said Karla. "It's a great place to raise your family and there's always something to do here."

The Halls' relationship with the Community Foundation began nearly twenty years ago when they started a football and cheerleading program at Kirk Park in Syracuse.

"They were there to support us," said Karla. "We made it a point to come to them when we needed something and they always kept us informed of workshops and available funding."

The trust forged over two decades ultimately led the Halls to establish the donor-advised *Mark S. & Karla R. Hall Foundation* at the Community Foundation. Through their giving, they hope to provide opportunities for people to better themselves and know that somebody else cares. With the help of their fund, they will enrich the local community that they care so passionately about.

"The Community Foundation has always been a part of our family," said Karla. "It's gratifying to share in our vision with them."



att Wilson lights up when he talks about his late wife, Kelly.

"The first thing I always think of is her infectious personality," said Wilson. "Wherever we went, she was the life of the party. Everyone loved her."

Those who crossed paths with Kelly were met with her gentle and nurturing nature, thirst for life and mega-watt smile. She was a "Jill" of all trades: a pharmacist at a local Wegmans, an avid "upcycler" who could transform old furniture into trendy décor, a dedicated volunteer at Helping Hounds Dog Rescue and a social butterfly who loved and adored her circle of family and friends. "And to top it off she was absolutely beautiful," said Doug Ross, Kelly's father.

Kelly passed away unexpectedly at the age of 26 after a tragic accident while visiting friends just outside of Buffalo.

"Numerous people came up to us after she passed, presenting us with letters or stories of how Kelly helped them in one way or another," said Janice Ross, Kelly's mother. "We never met them, but the words written were beautiful."

After Kelly died, Matt set out to continue her legacy as best he could. He remembers fondly how much she loved her job, but yearned to do something that would have a direct impact on things that she cared deeply about.

Matt Wilson and Kelly's parents, Janice and Doug Ross, with a dog up for adoption at Helping Hounds Dog Rescue.

"She loved helping people and animals," said Wilson. "That's what attracted her to volunteer for Helping Hounds."

Wilson chuckled, noting that while Kelly was not usually a morning person, she popped right out of bed on weekend mornings to help walk the dogs.

With funds raised through events and donations in Kelly's memory, Wilson established the *Live Like Kelly Fund* at the Community Foundation. It will be used to fund causes that Kelly would have wanted to support. The fund recently awarded a \$50,000 gift to Helping Hounds to put towards the purchase of a new facility.

"This organization has always had this aura and energy around it that amazes me," said Helping Hounds executive director, Kathy Gilmour. "That energy is amplified now. It feels like Kelly is guiding us not to get lost in the small stuff. Her loss has taught us to always go high, to stay focused on the mission and keep smiling."

Gilmour says that when Helping Hounds opens its new facility, the adoption area will be named *The Kelly Wilson Adoption Center*.

"I know she would be excited about that," said Wilson. "We hope to keep her memory and passion for Helping Hounds and the Central New York community alive."

Those who wish to support the *Live Like Kelly Fund* can visit cnycf.org/livelikekelly.

grantmaking

hese grants were made possible through support from the following named funds: Shirley M. Aubrey, Anonymous #33, Harry and Helen Barnes Jewell, William D. Barnet Memorial Scholarship, Charles F. Brannock, Capacity Building for Nonprofits, Carriage House Foundation, Coon, Community, Community Literacy, J. Henry & Martha E. DeBoer, Mary Louise Dunn, M. Harold & Frances M. Dwyer, Educational Endowment, Harold & Marion Edwards and O.M. Edwards, Future, John M. & Mary L. Gallinger, Viola M. Hall, Flora Mather Hosmer, John H. & Mary P. Hughes, Leo & Natalie Jivoff, Jelly Bean Angel Fund for Innovation, Marjorie D. Kienzle, Faith T. Knapp Memorial, George & Luella Krahl, Lewis-Trinity, Martha, John F. Marsellus, James & Aileen Miller Charitable, J. Daniel & Diane Pluff, Lettie H. Rohrig, Tiny Rubenstein Animal Welfare, Donald W. Ryder, Ralph Myron Sayer and Sophrona Davis Sayer Endowment, Durston Sanford & Doris Sanford, Dorothy R. Shoudy Memorial Hearing Impaired, Small Grants, Syracuse Dispensary, Syracuse SIDS Prevention, Spanfelner, Walter A. Thayer and the William & Mary L. Thorpe Charitable funds.

ARTS, CULTURE & HUMANITIES

The Cora Foundation/ArtRage Gallery Exhibit portraits of local women who have broken gender boundaries	\$11,625
Earlville Opera House Purchase a new heating system for year-round programming	\$20,000
Everson Museum of Art State Building repairs to prevent water damage	5150,000
Merry-Go-Round Playhouse Provide arts enrichment in Onondaga and Madison county schools	\$25,000
Museum of Science & Technology Foundation (MoST) Renovate traveling exhibit area	\$59,975
Oneida Community Mansion House Purchase security system and improve access for mobility impaired individuals	\$31,202
Society for New Music Host a Matilda Joslyn Gage performance with Syracuse City School District and Cazenovia College students	\$19,500
Musical Associates of Central New York/Symphoria Host a concert series in celebration of the Erie Canal's Bicentennial	\$22,000
Syracuse Academy of Science Charter School Furnish a new library	\$19,000
Syracuse City Ballet Equip new studio space to allow for expanded youth outreach	\$15,000
Syracuse Stage Launch <i>Cold Read: A Festival of Hot New Plays</i> to educate audiences	\$25,000
WAER-FM88 Build a website to spark conversation about poverty in Syracuse	\$25,000

EDUCATION

Earlville Free Library Create a children's area, computer laboratory and teen lounge	\$18,858
Early Childhood Alliance Launch programming for pre-school age children in Onondaga County	\$75,000
Friends of Beaver Lake Create new ecosystem exhibits at Beaver Lake Nature Center	\$32,003
On Point for College Purchase furnishings and equipment for new office location	\$45,000
Onondaga County Public Library Create a new area designated for children and teens at Betts Library	\$21,579
The Positivity Project Build new training programs for school principals and teachers	\$24,000
ENVIRONMENT & ANIMALS	
Cazenovia Preservation Foundation Restore its 2.5 mile Gorge Trail for all-season use and stormwater runoff prevention	\$15,000
Humane Association of CNY Renovate and build out a new animal shelter in Liverpool	\$85,000
Onondaga Earth Corps Design a public input process for maintaining Syracuse's urban forest	\$15,000
Skaneateles Lake Association Expand <i>Watershed Stewardship</i> program to protect the lake	\$27,000

HUMAN SERVICES

American Red Cross of Central New York Support Sound the Alarm, Save a Life smoke alarm education program	\$25,000
A Tiny Home for Good Develop a tiny home community for individuals facing homelessness	\$20,000
Aurora of CNY Launch Adult and Children Care Coordination Services	\$30,000
Boys & Girls Clubs of Syracuse Support <i>Daily 5</i> program, which builds lifelong independent learners	\$35,460
Chadwick Residence Renovate common areas in its Valley neighborhood facility	\$15,000
Good Life Youth Foundation Develop a social enterprise and job training program for youth	\$56,123
Hopeprint Support <i>Community Integration Coalition</i> program for refugee families	\$20,000
Image Initiative Expand CHOICES after-school program for young women	\$15,000
Person to Person Citizen Advocacy Association Hire a consultant to assist with organizationa and fund development	\$11,637
Ronald McDonald House of CNY Support technology upgrades	\$24,282
Skaneateles Early Childhood Center Replace the roof of the childcare center	\$25,000
Tillie's Touch Purchase a van for the youth travel soccer prog	\$15,000 ram
United Way of CNY Expand the <i>Street Addiction Institute,</i> which provides support for those facing emotional trauma from community violence	\$50,000
Women's Opportunity Center Support Journey to Success job preparation program	\$55,000
YMCA of Greater Syracuse Install a new elevator for its downtown	\$150,000

Syracuse residential facility

HEALTH

ACR Health Support for the Q Center's <i>Mental</i> <i>Health Initiative</i>	\$47,478
Christian Health Service of Syracuse Technology upgrades for its Eastwood clinic	\$32,330
Family Counseling Services of Cortland County Furnish a new behavioral health clinic in Morrisville	\$41,355
Oneida Healthcare Center Expand its outpatient radiology facility as part of its new cancer center	\$75,000
Planned Parenthood of Central and Western New York Renovate waiting room to create a safe and welcoming space	\$30,000

LITERACY

Cortland Area Communities that Care Coalition Expand the <i>Books to Grow On</i> program	\$20,000
Madison County Literacy Coalition Fund operating costs including the development of a strategic plan	\$50,000
Literacy Coalition of Onondaga County Support the Campaign for Grade Level Beading, Dolly Parton's Imagination Library	\$160,000

Reading, Dolly Parton's Imagination Library and the new summer learning network



ArtRage Gallery

grantmaking

PERFORMANCE MANAGEMENT

\$20,000
\$20,000
\$19,956
\$20,000
\$12,212
\$19,887
\$19,320
\$20,000
\$18,624

PUBLIC & SOCIETAL BENEFIT

Friends of Camillus Park Install accessible outdoor fitness equipment	\$23,847
Syracuse Center for Peace and Social Justice Install electronic accessible doors	\$25,000
STRATEGIC PARTNERSHIPS	

AccessCNY Support for legal affiliation between AccessCNY and Spaulding Support Services	\$20,000
ARISE Support the merger of ARISE and Freedom Recreational Services in Auburn	\$20,000



small grants. **big impact.**

The Community Foundation supports small investments of less than \$10,000 in projects that identify and address community needs. This year, we awarded 100 small grants totaling nearly \$205,000. The following are some highlights.

BRIDGES Launch an LGBTQIA community coalition in Madison County	\$7,000
Cornell Cooperative Extension Madison County Create an online directory for community members to access Madison County farm information	\$6,000
Fight for Hearts Purchase boxing equipment for fitness classes	\$2,481
Friends of Cazenovia Library Purchase new play materials for its Story Room	\$1,805
Friends of Syracuse Latin Parent Teacher Organization Pilot the <i>Boundless Books</i> five-week writing and illustration program	\$4,194
Greater Syracuse Land Bank Purchase mapping software and a new computer	\$5,191
Guardian Angel Society Expand programming to include science literacy	\$5,000
HearStrong Foundation Educate community members on the availability of hearing loss treatment	\$5,000
Hillside Children's Foundation Establish the <i>Swag Team</i> , a pilot program designed to increase students' GPAs	\$9,750
Onondaga Community College Foundation Establish an entry-level management boot camp for students	\$7,480
PEACE, Inc. Train volunteers for its <i>Foster Grandparent</i> program	\$8,700
Stone Quarry Hill Art Park Support strategic planning and board development	\$5,000

These grants were made possible through the Shirley M. Aubrey, William D. Barnet Scholarship, Carriage House Foundation, J. Henry & Martha E. DeBoer, Martha, P-D Family, Virginia C. Simons & Dr. C. Adele Brown, Ralph Myron Sayer & Sophrona Davis Sayer and Small Grants & Initiatives funds.

community initiatives

The Community Foundation funds a variety of programs that address specific areas of interest and community need, many of which focus on the development of nonprofit capacity and convening. To learn more about these initiatives, visit cnycf.org/initiatives.

CNY Vitals

This year we launched a new and improved CNY Vitals website at cnyvitals.org. The site uses interactive charts and graphs to examine the challenges local residents face and the opportunities this region has to offer. Visitors will find information on important issues that impact Central New York such as the economy, housing, health, demographics, poverty and education. It reveals where we've grown and where we can do better, and brings to light opportunities for improving our quality of life. We hope that this new resource opens a dialogue around what we, as a community, are doing in order to better the lives that surround us.



GET TO KNOW CENTRAL NEW YORK.



A LOCAL STORY

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LEAD EXPOSURE



The Leadership Classroom (TLC)

TLC provides an interactive experience for individuals to learn advanced skills in grassroots leadership. Participating groups receive a \$3,500 grant to implement projects that are planned during the training. Groups are provided with the opportunity to apply for an additional \$1,500 grant for operational support midway through the program. This year, 37 individuals representing seven organizations graduated from TLC.

LeadUp CNY

LeadUp CNY provides emerging nonprofit leaders with the personal and professional competencies needed to take on future responsibilities as they move up in their field. Twelve participants were admitted this year.

Marsellus Executive Development Program

The *Marsellus Executive Development Program* provides leadership training to nonprofit executives, helping them to become more focused, energized and effective. Ten participants graduated this year.

Nonprofit Essentials Workshop Series (NEWS)

NEWS is a training series designed for nonprofit professionals to gain knowledge on a variety of tools for professional and organizational development. This year, more than 300 attendees from 120 organizations participated.

Performance Management Learning Community

This year, we awarded \$170,000 in grants to help charities serving residents living in poverty to better use data to measure, evaluate and communicate their effectiveness towards change. Each organization participated in a year-long learning community to share their project implementation experiences.

Staff Advancement Initiative

The *Staff Advancement Initiative* awards grants for front-line workers in nonprofit agencies to attend courses and training seminars that fall outside their organizations' training budgets. This year, 37 participants received a total of \$24,615 for professional development.

StoryGrowing

In partnership with the Gifford Foundation and the Health Foundation for Western & Central New York, we provide administrative and grant support to StoryGrowing, a training program designed to help nonprofits strengthen their storytelling culture and skills.

Collaborative Efforts

This year, we partnered with leaders from the private, public and nonprofit sectors to find innovative and effective solutions to community-wide issues.

- We partnered with charitySTRONG to connect talented Central New York individuals with nonprofit board opportunities. The program aims to improve the diversity and effectiveness of nonprofit boards.
- We created the Community Data Group, a gathering of social sector members who share ideas and data and coordinate efforts to help our community improve more effectively than working alone. The Community Foundation provides consulting and convening support to the group.
- The Early Childhood Alliance is a collection of community partners working holistically to meet the needs of our region's youngest residents. This alliance receives space, funding and technical assistance from the Community Foundation.
- The Greater Syracuse HOPE Initiative is a collaborative endeavor to reduce poverty in our city's neighborhoods. The Community Foundation provides administrative and capacity support to this effort.
- The Green & Healthy Homes Initiative Greater Syracuse assists low- to moderate-income Syracuse households in using less energy and creating homes free of health and safety hazards that may otherwise impact education and employment. The Community Foundation provides convening, facilitation and funding assistance.
- The Human Services Leadership Council (HSLC) is a regional network of agencies working together to provide coordinated responses to human service needs. The Community Foundation provides grant funding, management and facilitation support.
- In our continued commitment to improve literacy across the lifespan, the Community Foundation
 provides funding, management and research support to the literacy coalitions of Onondaga,
 Madison and Cortland counties. In collaboration with Dolly Parton's Imagination Library, children
 living in Onondaga and Madison counties receive one free, age-appropriate book per month from
 birth through age five. In Cortland County, the Books to Grow On program provides free books to
 children during their pediatric well visits. In addition, we partnered with the Literacy Coalition of
 Onondaga County to fund wrap-around supports that will help decrease summer learning loss in
 the Syracuse City School District.
- Neighborhood Greening Grants offer mini-grants that fund the costs of volunteer-driven, environmental improvement projects. The Community Foundation provides grant funding and administrative support to the Syracuse Parks Conservancy to administer this program.
- Nourishing Tomorrow's Leaders is a training program focused on increasing the pool of diverse nonprofit board members in our community. The Community Foundation assists with program development, funding and implementation in partnership with the Gifford Foundation and other local organizations.
- Work Train is a workforce development initiative designed to create job opportunities for low-income residents in Central New York. The Community Foundation joined more than 20 community partners to provide funding for this program.

new funds

e gratefully acknowledge the generous community-minded individuals, families and organizations that established new funds at the Community Foundation this year. These funds will benefit the community now and for generations to come. To view a full list of all of our funds, visit cnycf.org/funds.

Field-of-Interest Funds



DAVID KILPATRICK MEMORIAL FUND

Dave was a valued staff member of the Community Foundation for seven years. During his tenure with the Community Foundation, Dave worked his way up from Grants Associate to Program Officer for Community Grantmaking. Dave's wholehearted commitment to helping nonprofits shone in the extensive relationships he built within and beyond his immediate network. His dedication, expertise and unfailing approachability garnered instant respect from peers, leaders and volunteers alike. Dave was a force for good — in his community and in life. His parents established this fund in his memory to support human service work in the Central New York region. To support this fund in Dave's memory, visit cnycf.org/Kilpatrick.

ANONYMOUS #34 FUND

This fund was established to support human service work with a preference for organizations that serve the needs of the hungry or support refugees and/or arts and culture organizations.

COHEN FUND FOR EARLY CHILDHOOD DEVELOPMENT & LITERACY

The Cohens established this fund to support organizations and programs that promote and engage in early childhood development, with an emphasis on literacy and education. They recognize the importance of positively impacting the lives of children, and the benefit to the future of our community.

NYS AGRICULTURAL SOCIETY FOUNDATION AMBASSADORS FUND

The NYS Agricultural Society established this fund to support its Ambassadors Program, which provides education and advancement opportunities to young people interested in an agricultural career.

LYNNE ROSS SCHEER FUND

Lynne Ross Scheer studied philosophy at Harvard University before taking her first job at Sperry Rand Corporation. She worked on the Univac, one of the first digital computers, in the early 1950s. She later returned to school to earn a Masters of Education degree from Syracuse University in 1969 and embarked on a 20-year career in primary education as a math teacher. Her husband, Dr. Robert Scheer, established this fund in memory of Lynne to support local education efforts.

Community Funds

ETHEL L. SKINNER COMMUNITY FUND

Ethel Skinner worked in the Fayetteville-Manlius School District as a classroom teacher and librarian for 22 years. She later worked at the Manlius Library before fully retiring. Ethel created this fund now, and plans to add to it with a future gift from her estate, so that her impact on the community will continue to support Central New York's changing needs.

Nonprofit Agency Funds

Access Tomorrow Fund Greater Strathmore Neighborhood Association Fund King Ferry Food Pantry Fund Sarah's Guest House Endowment

Designated Funds

MELVIN E. BROWN FUND



When he wasn't working as the Director of Human Resources at Cayuga Community College, Melvin spent most of his time in Jordan, NY, either at his home or volunteering in the community. This fund was established by Melvin to specifically benefit the Finger Lakes SPCA of CNY, Jordan Bramley Library and the Village of Jordan's Memorial Day Parade.

JBS FUND FOR PULASKI SCHOLARSHIPS

Pulaski Academy and Central School Alumni Association created this fund to award an annual scholarship to a student who has shown the greatest overall improvement in high school and who will benefit greatly from further education.

ONONDAGA COUNTY HEALTH DEPARTMENT AUXILIARY FUND

The Onondaga County Health Department Auxiliary created this fund to support Health Department initiatives that aid low-income families and new refugees to Onondaga County.

Scholarship Funds

ANITA WAITE MEMORIAL SCHOLARSHIP

Anita Waite taught special education in the Canastota School District for almost 40 years. She was a dedicated teacher who cared deeply for her students and fellow teachers. Her husband established this fund in her honor to provide scholarships to students graduating from Canastota High School who have educational challenges and/or require special education services. Scholarship awards will support tuition and expenses associated with the students' attendance at an accredited college or trade school.

NYS SYRACUSE PROMISE SCHOLARSHIP FUND



This fund was established through funding received from the *Upstate Revitalization Initiative* to fully endow the Say Yes to Education college promise. This will ensure that last-dollar scholarships are available for every eligible graduating student from the Syracuse City School District.

Special Project Funds

ROAD 2 RECOVERY CNY FUND



Tim and Darlene Endy established this fund after experiencing the devastating effects of heroin as their son struggled and recovered — from an addiction that nearly killed him. Funding will support intensive treatment for people addicted to opioids who lack the financial means for long-term treatment.

WORLD REFUGEE DAY FUND

This fund was established to support the planning and implementation of World Refugee Day or other refugeerelated projects in our community.

Donor-Advised Funds

Avoub Family Foundation Peter & Mary Lou Baichi Fund **Bush Family Foundation Czebiniak Family Foundation** Paul & Melanie de Lima Fund Roy, Kathie & Guy Garnsey Fund **Golash Family Fund** Dan & Carly Griffin Fund **Griffin Family Foundation** Mark S. & Karla R. Hall Foundation Herbert & Sharon James Family Fund **Keskin Family Fund** William & Kelley Kriesel Fund Dwayne Lipinski Memorial Agricultural Fund Live Like Kelly Foundation **Eugene C. and Christine B. Lozner Fund** MacAllister Fund Scott & Marlene Macfarlane Fund The McCabe Family Fund **Charlene & Ed McGraw Family Fund Amos & Ashley McKinnon Fund Napier Family Foundation** Theodore H. & Mary Patrece Northrup Fund Robert B. & Tonia M. Salisbury Fund John & Mary Schalk Fund JP & Jana Schalk Fund **Elsa Allyn Soderberg Family Fund** Isabelle A. Soderberg Charitable Fund James P. Soderberg Charitable Fund Matthew H. Soderberg Charitable Fund Noah A. Soderberg Charitable Fund Sophia R. Soderberg Charitable Fund **Titus Family Charitable Foundation** Mark & Ellen Wahl Family Fund **David & Sarah Webster Family Fund**

how to give

Do you want to get more out of your personal charitable giving? *Let us be your partner*.

Giving can be made easier. You can have a positive impact on your community beyond your lifetime. We can help.

For over 90 years, thousands of individuals have provided for the future of Central New York by donating to the Community Foundation. We have a proven track record of successful financial management, collaborative community leadership and knowledge of both the art and science of giving. We pride ourselves on offering you flexible and customizable ways to give, listening to your goals and helping you create a plan that fits your needs. We invite you to join us in making a difference in the future of our community.

Creating a Charitable Legacy

You care about the future of our community. We can plan with you to continue your charitable work in perpetuity. You can be remembered in this <u>community the way that you want to be.</u>

There is no time like the present to think about how you want to deploy a portion of your assets for community benefit after you are gone. Legacy planning at the Community Foundation focuses on helping you transmit your values, identify the issues you care about and capture your personal life story. We start by meeting with you to find out about your life and what matters most to you. Ultimately, we create a letter of instruction that will provide guidance on the future charitable use of your planned gift. Your instructions can be modified over time as your interests change without revisiting your financial or estate planning documents.

Options for legacy gifts include a direct bequest through your will, individual retirement accounts (IRAs), life insurance policies or any other personal asset. No matter how much you plan to leave to charity, the Community Foundation can be the home of your legacy.

Getting More from Your Personal Giving

You support many charities each year, but direct contributions are difficult to keep track of and might not be the most tax-efficient giving.

It may be time to consider the benefits of opening a donor-advised fund to easily manage your personal giving. You can donate a variety of assets to your fund, including appreciated securities, stock in closely held businesses, or real estate. Your tax deduction is taken in the year you make the gift to your account and you no longer have to worry about collecting receipts from the many charities you support.

Donor-advised funds also offer features such as optional anonymity, the opportunity to invest your charitable funds and access to our professional staff who can research issues or charities you are interested in. In addition, this type of fund can be an alternative to establishing or continuing a private foundation.

R

Interested in exploring options for your personal giving? Call us at 315-422-9538 or visit cnycf.org/give.

the legacy society

D onors who believe in the importance of a permanent community endowment have trusted the Community Foundation to carefully manage and distribute their charitable funds for generations. The Legacy Society provides a way to recognize and honor those individuals who plan to benefit the Community Foundation through their wills, qualified retirement plans, life insurance policies, gift annuities, charitable trusts or pooled life income fund gifts. We thank them and appreciate their generosity and thoughtfulness.

Anonymous (83) Lester C. Allen Eugene G. Armani Pamela V. Ashmead Ronald & Carole Beckman Patricia & Walter Blackler Steven Blind Vicki Brackens William V. Brennan Melvin E. Brown* Phillip† & Helen Buck Minna R. Buck Kathleen A. Carpenter John G. Chomyk Sylvia & William Cohen Marilyn F. Crosby Michael & Elaine Crough Bob & Joan Derrenbacker Linda Dickerson Hartsock Peter J. Emerson Paul M. Engle **Ralph Ferrara** Dorris A. Fox Marc B. Fried Ian Gallacher & Julia McKinstry Lee M. Gatta & Joe Reddick Barbara W. Genton Mr. ★ & Mrs. Burnett D. Haylor William & Sandra Hemmerlein Bernie G. Henderson Linda L. Henley Alexander & Charlotte Holstein Mr. & Mrs. Robert L. Hood Dr. Peter & Mary Huntington Elaine & Steven L. Jacobs Elspeth J.C. Kerr Mrs. Sally Kimball Gail M. Kinsella Kathleen & James Kinsey Jesse Kline Mr. & Mrs. John H. Koerner George & Luella Krahl Jim & Harriet Keysor LeChander Bruce Lane* Harold & Mary Leonard Martha Leopold H. Richard Levv Zalie & Bob Linn Anne Gilmour Lloyd

James E. Mackin, Esq. Candace & John Marsellus Jim & Ruth Marshall Henry & Donna McIntosh Elisa Mescon Anne L. Messenger Joan M. Miller Pamela Kip Reisman Monaco Pauline M. Monz Stephen W. Moyer Mr. & Mrs. John J. Murphy, III Kathryn Nickerson Martin Nolan Theodore H. & Mary-Pat Northrup Margaret G. Ogden Mary Pat Oliker Steve Pekich **Eileen B. Phillips** Richard B. & Neva S. Pilgrim J. Daniel Pluff Lucinda Porter Mr. & Mrs. ***** William W. Porter Marcia & James Quigley Constance M. Quinn Jon L.[†] & Joyce P. Regier Roger & Maggie Reid Nicholas & Agnes Renzi Jodi & Jeff Rowe Jeffrey Rubenstein Dr. Robert G. Sargent Phyllis Hotchkiss Schwartz Bonnie & Richard[†] Scolaro Karen R. Seymour Pauline J. Sharp Rhoda Sikes Paul M. Solomon Betsy-Ann N. Stone Celestine & John Thompson Charles[†] & Cynthia G. Tracy Howard C. Tupper John S. Tuttle Franklin & Diane Wheelock Barbara C. Wheler Catherine J. Winger Mr. & Mrs. J. Warren Young

 Passed away between April 1, 2017 and annual report publication deadline
 Deceased member of Legacy couple



Be Remembered by the Community You Love

ike your everyday actions, your charitable gifts have an impact on others. They feed the hungry, sustain the arts, deliver cures and educate minds. By leaving a legacy gift to your community, you can make a difference for future generations and share the power and joy of living generously.

Although established today, many planned gifts benefit the community after a person's lifetime. \$22 billion in personal wealth will change hands from one generation to the next in Central New York over the next decade. If a portion of these transferring assets — even just 5% — were donated to the region's charitable endowment, more than \$55 million in grants would be available annually to support area nonprofit organizations. No matter how much you have to give, it will make a difference.

Legacy gifts can offer important estate, financial and personal advantages — while also giving you the opportunity to reflect on your values and passions. Our staff guides you through the process of documenting your giving stories to connect with your motivations for giving and preserve your charitable legacy. Whatever your inspiration is for giving, your gift will be an enduring testament to the causes you hold dear. By partnering with us, you can make a difference that endures for generations to come.

Learn more at 5forCNY.org.

community fund donors

The Community Fund gives us the resources and flexibility necessary to respond to the most critical issues facing Central New York. The majority of our community grantmaking, special initiatives and civic engagement grants are made through this fund. The donors listed below allow us to grow a permanent source of charitable funds and are gratefully acknowledged.

Anonymous (3) **Robert R. Andrews** & Alice E. Andrews **Dianne Apter** Tim Atseff & Peggy Ogden Nancy Benjamin Steven & Laurie Berkowitz Marilyn M. Bittner Larry G. Bonner The Breuer Family **Graham Brodock** Marie D. Brownell Jane Burkhead & Robert S. Sarason Jonathan R. Cain Julie A. Cecile & James H. Cecile Ann E. Collins & George H. Collins Dr. Casey Crabill Jamison R. Crawford Jennifer Cross & friends of Jennie Sullivan Natalie N. Dickinson Peter & Brigid Dunn **Ron Ehrenreich** Mark Feldman **Gavlord Estate** Carolyn & Anthony Gerakopoulos Grace & Reno Ghezzi Danielle Gill Mr. Richard Green & Mrs. Dolores Green Thomas M. Griffith **Kevin & Denise Hanlon** Liz & Jay Hartman

Cole Henderson & Renae A. Henderson Mvia Hill William A. Hiller & Debra M. Hiller Joseph J. Hipius & Donna J. Hipius **Gloria Hooper-Rasberry** Madelyn H. Hornstein & Dale H. Hornstein Evelyn C. Ingram Elaine & Steven L. Jacobs Mr. Theodore F. Jarosz & Mrs. Susan T. Jarosz Lewis & Julie Johnson JP Morgan Chase Bank, N.A. Mary S. Kinsella & John J. Kinsella The Jacob & Minnie **Kliman Foundation** Jan & Patrick Lane Larry & Mary-Lynne Leatherman Harold & Mary Leonard Davidd and Jennifer Levy Katy Lough & John Lough James J. MacKillop **Anne Mandeville** & Doug Mandeville **George Matthews** & Dorothy R. Matthews Monica M. Merante leff Miller **Richard & Chris Moseson** John & Ellie Mott Mr. Stephen B. Nathan & Mrs. Mary Jane Nathan

Marie S. Norkett Marion R. Nydam William D. O'Brien Estate of Gale Owen Jennifer & John Owens Jovce F. Packard & Thomas N. Packard Judy M. Phinney **Onetia T. Pierson** The William G. **Pomeroy Foundation** Barbara Post & Keith Batman Daniel D. Rabuzzi & Kathryn A. Rabuzzi Frank Ridzi Elaine R. Rubenstein Jeff & Julie Rubenstein The Rudnick Family Kimberly & Eric Sadowski Ms. Rhoda L. Sikes The Solomon Family Eric P. Stein Gregory R. Thornton, Attorney at Law Alexander J. Torelli & Cynthia A. Torelli Sally P. Tuttle Martha B. Viglietta Bruce Ward & Sarah A. Wider Wegmans Food Markets, Inc. **Austin Williams** Maryann M. Winters

In Memory/In Honor Of

The following people were named with gifts to the Community Fund in their honor or memory.

In Memory of Pamela B. Caswell Father Francis J. Dlugolenski Bud Haylor Vincent J. "Jimmy" Leo TJ & Betty Martin Dene Sarason Forbes Tuttle

In Honor of Larry Bousquet Kristine Kinsella Beth Mandeville Gay Pomeroy

Community Funding Partners

The following individuals and organizations donated in-kind or monetary support towards our programs.

- 55 Plus Magazine Advance Media New York The Bonadio Group Bousquet Holstein CNY Prime Colonial Consulting Dermody Burke & Brown Estate Planning Council Financial Planning Association of CNY Lee Gatta
- Health Foundation for Western and Central New York Mackenzie Hughes NBT Bank Oswego County Business Magazine Prudential, Empire State Agency The Rulison Group, MSSB Signage Systems Society of Financial Services Professionals

affiliate funds

The Community Foundation's Affiliate Funds are field-of-interest funds guided by independent advisory groups. Combined, these funds distributed nearly \$160,000 in grants last year, demonstrating the strength and impact that a union of gifts can have in a community when paired with the Community Foundation's endowment and financial stewardship.



The Women's Fund supports projects that improve the lives of women and girls. It also educates women about philanthropy and engages them in creating change through collective and targeted giving. The Fund awarded \$36,900 in grants to six nonprofit organizations during Fiscal Year 2018. Lockheed Martin provided matching funds in support of programs that serve female veterans. Since its inception in 1998, the Women's Fund has awarded grants totaling more than \$325,000 to programs that support, empower and promote the advancement and full participation of women and girls in Central New York.



The Oswego County Community Foundation completed its third year of grantmaking by awarding \$25,616 to 10 nonprofits serving Oswego County. The local advisory committee awards grants to local nonprofit organizations that address a broad range of issues including arts and culture, environment and animal welfare, education, human services, and health and civic affairs.



The Cayuga Community Fund completed its eighth year of grantmaking by awarding \$68,025 in grants to 17 organizations serving Cayuga County across a diverse spectrum of program areas. Created in 2008, the Cayuga Community Fund oversees several charitable funds with a common purpose: to provide permanent charitable support to local nonprofits. It has awarded more than \$400,000 to benefit Cayuga County charities throughout its history.



The Greater Pulaski Community Endowment Fund is supported by contributions from people who care about the Pulaski community, and matching grants from the John Ben Snow Memorial Trust. The Fund awarded \$27,000 in grants during Fiscal Year 2018 to nonprofit organizations addressing community needs in the Village of Pulaski and the Town of Richland. Since its inception in 1992, the Fund has awarded more than \$345,000 to benefit the Pulaski community.



Community Foundation staff gather at the Beaver Lake Nature Center. This year, Friends of Beaver Lake received a Community Foundation grant to create new exhibits that display the complexity of the local ecosystem.

(Left to Right) Back Row: Monica Merante, Jenny Green, Robyn Smith, Patti Falcone, Kari Simpkins, Kim Sadowski, Frank Ridzi, Dashiell Martinez, Danielle Gill, Jan Lane, Liz Hartman, Katrina Crocker, Christina Whiteside, Peter Dunn, Kathie Deaver, Juliet Maloff, Tom Griffith; Front Row: Geri Corradino, Jenn Owens

Peter A. Dunn President & CEO

Finance & Operations

Kimberly P. Sadowski, CPA Vice President & Chief Financial Officer

Elizabeth T. Hartman, CPA Controller

Kathleen A. Deaver Manager, Fund Operations (Through July 2018)

Gerianne P. Corradino *Finance Associate*

Christina M. Whiteside Administrative & Communications Associate

Patricia M. Falcone Administrative Associate (Through September 2018)

Development

Jennifer L. Owens, CAP® Senior Vice President & Chief Development Officer (Through September 2018)

Monica M. Merante Director, Philanthropic Services

Thomas M. Griffith, AEP[®], CAP[®], ChFC[®] Director, Gift Planning

Jan L. Lane Development Officer

Jenny E. Green Development Associate

Communications

Katrina M. Crocker Vice President, Communications

Juliet R. Maloff Communications Manager

Community Investment

Frank M. Ridzi, PhD Vice President, Community Investment

Danielle M. Gill Director, Community Grantmaking

Robyn L. Smith Program Officer, Community Engagement

Dashiell M. Martinez Senior Program Associate, Community Grantmaking

Kari N. Simpkins Program Associate

board of directors

















Top Row: J. Andrew Breuer

President, Hueber-Breuer Construction Company

Craig Buckhout, CFA** Principal, Rockbridge Investment Management, LLC Evelyn C. Hoskins Ingram**

Division Consumer Affairs Manager, Wegmans Food Markets

Honorable Julie A. Cecile Onondaga County Family Court Judge

Casey Crabill, Ed.D. President, Onondaga Community College

Second Row: Karin Sloan DeLaney* Principal, Sloan DeLaney P.C.

Caragh D. Fahy, CFP President and Ówner, Madison Financial Planning Group

Daniel J. Fisher Former Executive Vice President, Welch Allyn

Kate Feldmeier Franz* Founder and Owner, KFF Literacy Consulting, LLC.

Mark Fuller* Chief Financial Officer. United Radio, Inc.

Third Row: Lee Gatta, CLU®, ChFC®, AEP® Financial Planner, Prudential Financial

Carolyn Gerakopoulos, Retired, Oneida Public Library

Grace B. Ghezzi, CPA/PFS/CFF, CFP,[®] CFE, AEP[®] President & Financial Consultant, Grace B. Ghezzi Consulting, LLC

David A. Holstein, Esq. Member, Bousquet Holstein, PLLC

Steven Jacobs** President, Bishops Brook, Inc. **Fourth Row:**

Daren C. Jaime Senior Pastor, People's A.M.E. Zion Church

Larry R. Leatherman Retired, Milton J. Rubenstein Museum of Science & Technology & Bristol-Myers Squibb

Michael Meath* Interim Chair, Public Relations Department, S.I. Newhouse School of Public Communications, Syracuse University

Timothy Penix Vice President, Syracuse Educational Opportunity Center

J. Daniel Pluff, IMC Senior Vice President & Financial Advisor, The Pluff, Hooley, Black Group of Morgan Stanley

Fifth Row:

Dr. Emad Rahim*, PMP®, CSM® Kotouc Family Endowed Chair and Associate Professor, Bellevue University

M. Jack Rudnick, Esq. Of Counsel, Barclay Damon, LLP

Robert D. Scolaro, Esq.** Founder, Scolaro Law, PLLC

Gwen Webber-McLeod President & CEO, Gwen, Inc.

Maryann M. Winters, MS, CPA Partner, Cuomo, Winters & Schmidt, CPAs, PLLC

Sixth Row:

Mary Anne Cody, Esq. Legal Counsel, Mackenzie Hughes, LLP

*Term commenced July 1, 2018 ** Board service completed June 30, 2018

Former Board Members'

Janet (Penny) Allyn Maritza Alvarado, M.D. Chester D. Amond Edward J. Audi Warren W. Bader, Esq. David H. Barclay DeeDee S. Barclay Sanford A. Belden, Ph.D. Vicki R. Brackens Sharon A. Brangman, M.D. William C. Brod Gerald Burke David J. Connor Michael J. Connor Mary (Mitzi) O. Cooper Calvin L. Corriders Richard S. Corriero, CPA

Gail Cowley Susan J. Crockett, Ph.D. Raymond W. Cross, Ph.D. Eloise Dowdell Curry Mary S. Darcy Christine Woodcock Dettor, Esg. Richard D. Hole, Esg. **Rev. Ronald Dewberry** Linda Dickerson Hartsock Kenneth J. Entenmann Michael J. Falcone Noreen R. Falcone Maceo N. Felton Michael R. Figler Lee H. Flanagan Ray T. Forbes, M.D. John M. Frantz, Jr. Gary R. Germain, Esq.

Joan F. Green Marion Hancock Fish, Esg. H. Baird Hansen Elizabeth A. Hartnett, Esq. Ann G. Higbee Alexander E. Holstein Charlotte (Chuckie) Holstein Madelyn H. Hornstein, CPA Richard D. Horowitz Robert J. Hughes, Jr. Cydney M. Johnson Clarence L. Jordan James W. Jordan Ellen Percy Kraly, Ph.D. Joseph B. Lee Robert H. Linn, CPA

Melanie W. Littlejohn James E. Mackin, Esg. John F.X. Mannion Nancy F. Marguardt John D. Marsellus John B. McCabe, M.D. Anne Messenger Daniel Mezzalingua John C. Mott **Eric Mower** Colleen M. Murphy Paul C. Nojaim Theodore H. Northrup Michael E. O'Connor, Esg. Marilyn Pinsky Brian Pollard, D.D.S. William L. Pollard, Ph.D.

Gay M. Pomeroy, Esq. Rita L. Reicher, Ph.D. David A.A. Ridings Sybil Ridings Oakes Ethel S. Robinson Elaine R. Rubenstein Jeffrey M. Rubenstein Michael E. Rulison Kathryn Howe Ruscitto Maria P. Russell Richard A. Russell, CPA Robert B. Salisbury Judith M. Sayles, Esq. Mansukh J. Shah Mary Ann Shaw Vaughn A. Skinner Virginia G. Small

Corinne R. Smith, Ph.D. Paul M. Solomon Dirk E. Sonneborn, CPA Anne D. Stewart Robert J. Theis, Sr. Stephanie R. Threatte . Mayra Urrutia Michael Wamp Barry L. Wells James J. Wilson

* This list includes only living former board members.







financial informatior



\$45 MILLION **\$19** MILLION 7.7%

Total Assets

Total Contributions

Total Grants

Investment Return – Since 1994*

message from the CFO

In addition to the impactful stories contained within this report, our financial information tells an interesting story about the power of many. We are extremely pleased to report that this year brought unprecedented growth in asset size, revenue and community support as a result of the trust that so many have placed in the Community Foundation.

Our asset balance ended at more than \$272 million as of March 31, 2018, representing growth of 20 percent over the prior fiscal year. A good portion of that is thanks to a record-breaking \$45 million in gifts and grant revenue. The most notable contribution was a \$20 million grant from the State of New York to fully endow the Say Yes to Education College Promise for Syracuse City School District students. Positive investment returns also supported our growth and our investment performance placed us in the top quartile of our foundation peers nationally.

The development of our funds allows us to address increasing needs in our community. During the 2018 Fiscal Year, we awarded a record \$19 million in grants to nonprofit organizations. These grants will go on to help build parks, provide accessible healthcare, mentor students and much more.

While this is a time to reflect on the past financial successes that contributed to our growth and impact, we look to a future that includes a commitment to being nimble, growing our role in the region we serve and increasing our organizational strength. We value those who have already entrusted us with their charitable gifts and look forward to the opportunity to foster new relationships to shape our community's shared future.

Ken Salnuski

Kimberly P. Sadowski, CPA Vice President & Chief Financial Officer

2018 SUMMARY FINANCIAL STATEMENTS

FOR THE YEAR ENDED MARCH 31, 2018

BALANCE SHEET

\$ 19,412,902
252,965,091
\$ 272,377,993

Liabilities & Net Assets

Grants Payable	\$ 2,902,250
Other	18,712,918
Net Assets	250,762,825
Total Liabilities & Net Assets	\$ 272,377,993

STATEMENT OF ACTIVITIES

Revenues	
Gifts, Grants, Bequests	\$ 45,170,988
Net Return on Investments	21,939,186
Other	198,376
Total Revenues	\$ 67,308,550
Grants & Expenses	

Grants \$ 19,475,280 **Program Support** 1,436,314 **Operating Expenses** 1,856,867 **Total Grants & Expenses** \$ 22,768,461 \$ 44,540,089 **Change in Net Assets** Net Assets Beginning of Year \$206,222,736 Net Assets End of Year \$250,762,825

INVESTMENT POOL ASSET ALLOCATION



The Community Foundation's audit is conducted by The Bonadio Group. The completed Consolidated Financial Statements, with accompanying footnotes, as well as Form 990, are available for inspection at the Community Foundation office and online at cnycf.org.

* Since October 1994, the inception of our relationship with Colonial Consulting as portfolio consultant.

ASSETS BY FUND TYPE

ASSETS BY YEAR





CONTRIBUTIONS BY FUND TYPE



NET ASSET BRIDGE DOLLARS IN MILLIONS



GRANTS BY FUND TYPE



GRANTS BY YEAR





CENTRAL NEW YORK COMMUNITY FOUNDATION, INC.

CENTRAL NEW YORK PHILANTHROPY CENTER 431 EAST FAYETTE STREET SUITE 100 SYRACUSE, NY 13202

> 315-422-9538 CNYCF.ORG

our mission

Our mission is to foster a thriving Central New York community, inspire greater giving, celebrate legacy and steward charitable resources for today and tomorrow.

our vision

We envision Central New York as a vibrant community with opportunity for everyone. Future generations of Central New Yorkers will proudly inherit a hopeful, prosperous region where generosity and collaboration abound to create lasting improvement.

our **pledge**

We pledge to be an enduring and compassionate partner in philanthropy, investing in the people and potential of Central New York. We commit to collaborative relationships with the individuals and organizations that are the heartbeat of our region. We support our fellow community members in becoming authors of opportunity and agents of change. We open our doors to everyone and anyone who aspires to build upon the contributions of the past and present to shape our community's shared future.